

A black and white photograph of two men in a professional setting, smiling and engaged in conversation. The man on the left is wearing a light-colored button-down shirt, and the man on the right is wearing a dark polo shirt with light-colored stripes. The background is blurred, suggesting an office or industrial environment.

INTEGRATED

*Microsoft Dynamics NAV for Multi-Site
and International Organizations*



Microsoft Dynamics™ NAV



ENABLE

This reference guide provides an overview of how Microsoft Dynamics™ NAV can help you meet the varied technology needs of your parent company and its sites—including subsidiaries, divisions, and branches—at a relatively low total cost of ownership.

The Challenge for Multi-Site and International Organizations

Multi-site and international organizations face unique challenges when choosing and deploying a business management solution. The solution must provide for the varied needs of multiple sites while exchanging information easily with the parent company. Integration between these IT systems is critical for effectively sharing information, supporting common needs, and functioning successfully as one entity.

Microsoft Dynamics NAV: Designed for Your Sites

Typically, sites do not need the same level of complexity in their business management solution as the parent company. Furthermore, they may not have the resources necessary to acquire and maintain a system that was designed for a larger company.

Microsoft Dynamics NAV is a business management solution with the flexibility to meet the varied needs of multi-site and international organizations regardless of their size, location, or type of business. Designed to meet the needs of small and mid-sized businesses, it is easy to use and maintain for a low total cost of ownership. More than 50,000 small to mid-sized companies around the world already rely on Microsoft Dynamics NAV.

Global Business, Local Requirements

For organizations with sites located in multiple countries, Microsoft Dynamics NAV can provide a solution that reflects

local legal requirements and business practices. With more than 40 localized country versions, as well as multilanguage and multicurrency capabilities, Microsoft Dynamics NAV is a standard solution that is flexible enough to meet varying local needs. And an extensive network of more than 2,700 Microsoft partners worldwide can provide your sites with local expertise to help each location get the most out of their business management solution.

Flexible by Nature

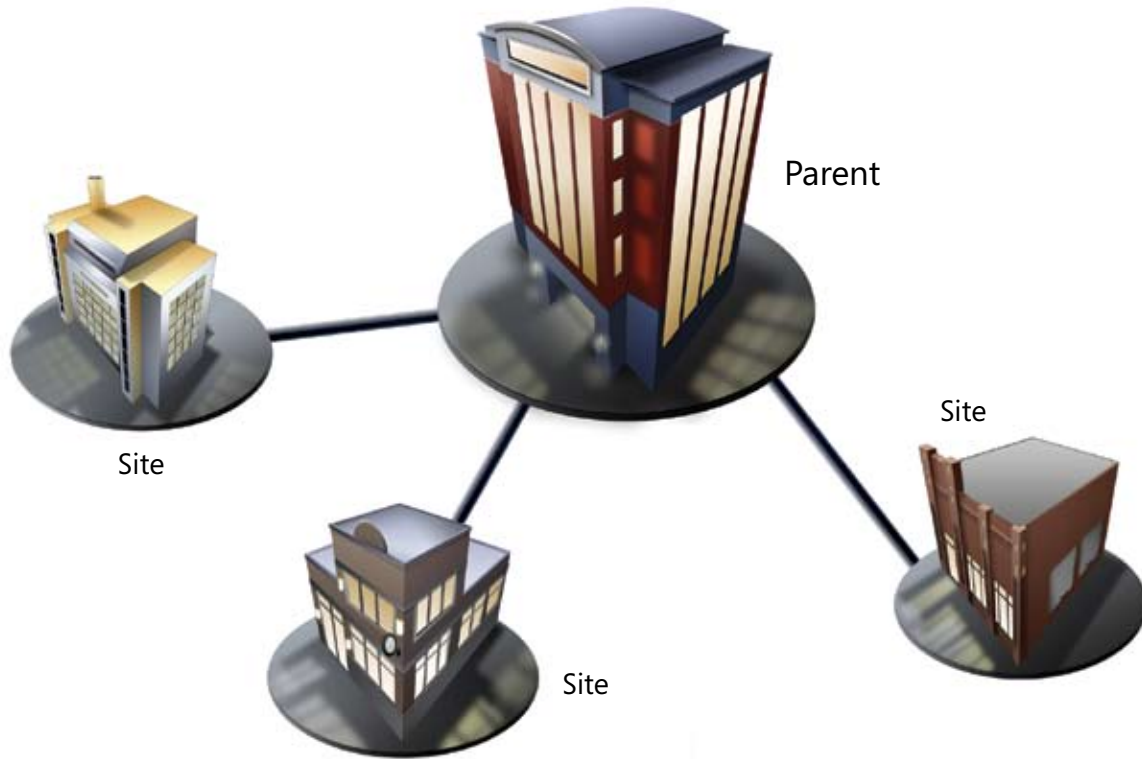
Microsoft Dynamics NAV is an excellent choice for sites that perform specialized functions because of the nature of their industry, their method of business, or their relationship to the parent company. Flexible by nature, Microsoft Dynamics NAV can be easily adapted to address the specific requirements of various types of businesses. Your sites can take advantage of more than 1,400 industry-specific or add-on solutions commercially available from Microsoft partners.

You can also deploy a Microsoft Dynamics solution tailored specifically to your site quickly and with minimal disruption to your daily operations. As a result, you can:

- Save time in daily work through minor adaptations in processes and functionality.
- Reduce IT service costs by taking advantage of industry-specific templates and vertical solutions.
- Track local changes and help ensure faster, easier upgrades with an upgrade tool and methodology.

Integrating the Parent Company and Its Sites

www.microsoft.com/dynamics/nav/mio



Microsoft Dynamics NAV readily integrates with the parent company's system while meeting the varying needs of different sites, regardless of size, location, or type of business.

Top 7 Benefits

With a Microsoft Dynamics NAV solution for multi-site and international organizations, your business can benefit in seven key ways:

1. Meets the individual needs of sites, regardless of their size, location, or type of business

- Enable sites to work in a system designed for small to mid-sized businesses.
- Use a system that reflects local legal requirements and business practices.
- Adapt to specific business needs of each site.

2. Improves workflow efficiency for financial consolidation

- Consolidate financial statements for a series of sites from a single database, other Microsoft Dynamics NAV databases, or other programs.
- Transfer from different accounting structures to your own.
- Help ensure that financial statements in different currencies are easily consolidated using the exchange-rate functionality.
- Use Extensible Business Reporting Language (XBRL) to export financial reports across software and technologies, including the Internet.

3. Gives you better business insight with integrated analytics

- Create online analytical processing (OLAP) cubes based on the data in your system.

- Employees at your sites will not need extensive IT support.
- Quickly generate reports based on relevant parameters.
- Controllers at headquarters can access reports by using Microsoft® Windows® SharePoint® Services, Microsoft Office Excel®, or other familiar tools.

4. Offers an efficient means of exchanging data

- Use XMLports to create XML documents, which can then be exchanged between a parent company that uses one system and sites that use Microsoft Dynamics NAV.
- Use a combination of XML ports with Microsoft Dynamics NAV and Microsoft BizTalk® Server to meet unique needs at your sites.
- For greater or more complex needs, use an electronic data-exchange solution based on BizTalk Server and Commerce Gateway in Microsoft Dynamics NAV in combination with the XMLports.

5. Can reduce costs by helping you share responsibility for services

- Map between the different systems of the parent company and the sites, taking into account any difference in currencies.
- If you work on a closed network (such as a virtual private network, or VPN), use Intercompany Postings in Microsoft Dynamics NAV to help you create all the necessary documents (including sales and purchase documents and general ledger entries) for the entire

workflow, for more than one company at a time.

- Encourage sites to adopt processes by enabling them to work in the same, familiar Microsoft Dynamics NAV interface.

6. Promotes a more efficient supply chain

- Treat interdivisional transactions as normal sales and purchase transactions.
- Eliminate duplicate data entry.
- Avoid the cost of sending, receiving, and printing documents.

7. Helps you respond proactively to business conditions

- Set up alerts in Microsoft Dynamics NAV that will automatically generate e-mail messages to inform you of critical business conditions at your sites or supply chain partners.
- Use templates included with Business Notification in Microsoft Dynamics NAV.
- Set up your own alerts based on the way you like to run your business.

“Our [Microsoft Dynamics NAV]-based system can accept and incorporate electronic invoices automatically. As a result, the [Danish] government is saving approximately €30 million (US\$39 million) annually, and we estimated further significant savings in the private sector.”

Henrik Jeberg,
Chief Information Officer,
Agency for Governmental Management

“[Microsoft Dynamics NAV] was cost-efficient and offered a good fit for our subsidiaries, but we also knew the technology would support any future growth.”

Thomas Raith,
Vice President IT and Processes, Metabo

Gain the freedom to focus on what is most important for your business success



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About Microsoft Dynamics

Microsoft Dynamics is a line of financial, customer relationship, and supply chain management solutions that help businesses work more effectively. Delivered through a network of channel partners providing specialized services, these integrated, adaptable business management solutions work like and with familiar Microsoft software to streamline processes across an entire business.

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