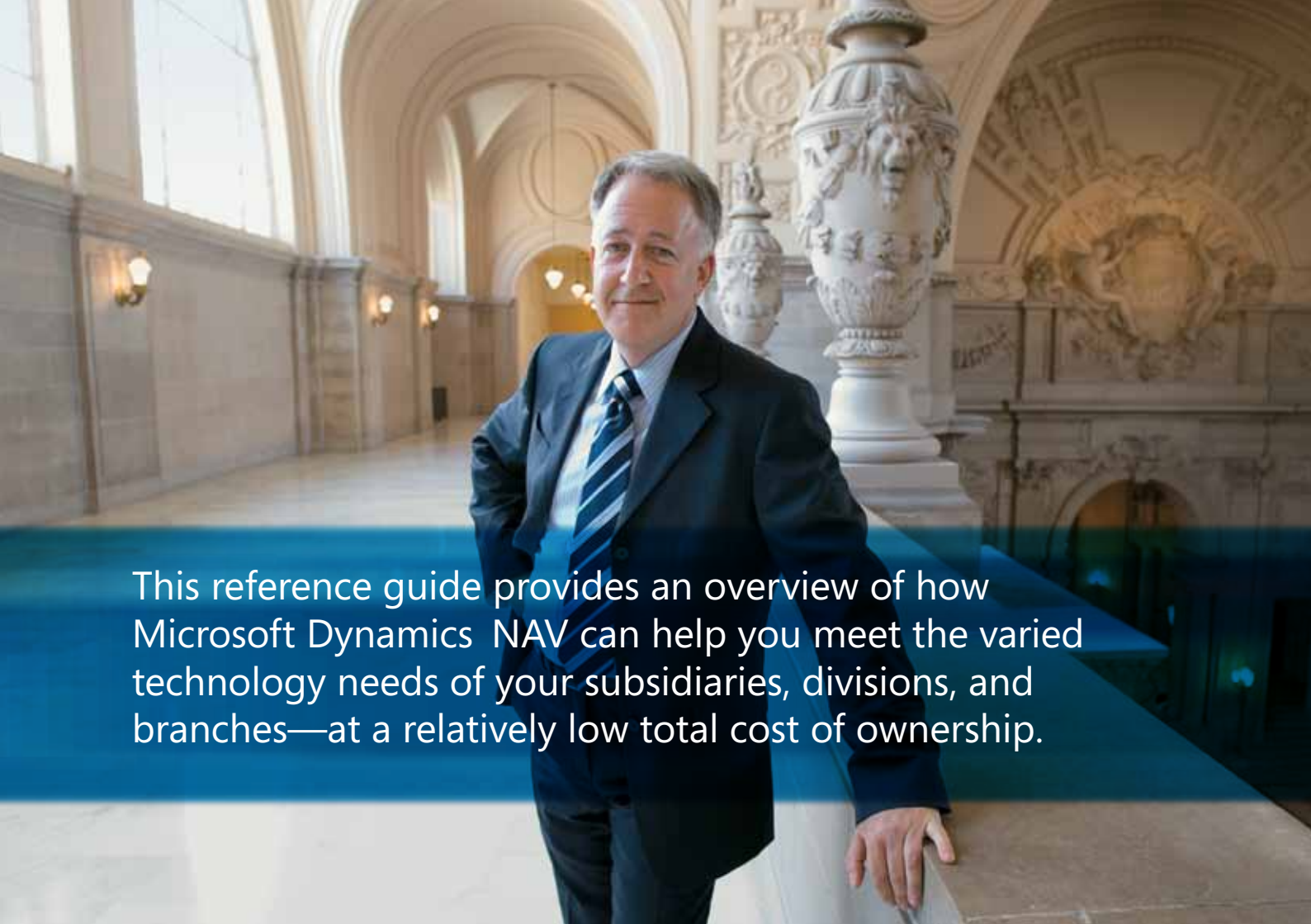
Microsoft Dynamics NAV for Multi-Site and International Organizations

Microsoft Dynamics NAV



This reference guide provides an overview of how Microsoft Dynamics NAV can help you meet the varied technology needs of your subsidiaries, divisions, and branches—at a relatively low total cost of ownership.

The Challenge for Multi-Site and International Organizations

Multi-site and international organizations face unique challenges when choosing and deploying an enterprise resource planning (ERP) system. The solution must provide for the varied needs of multiple sites while exchanging information easily with the parent company. Integration between these IT systems is critical for effectively sharing information, supporting common needs, and functioning successfully as a single entity.

Microsoft Dynamics NAV: Designed for Your Sites

Typically, sites do not need the same level of complexity in their ERP system as the parent company. Furthermore, they may not have the resources necessary to acquire and maintain a system that was designed for a larger company. Microsoft Dynamics® NAV is an ERP system with the flexibility to meet the varied needs of multi-site and international organizations regardless of their size, location, or type of business. Built specifically to meet the needs of small and midsized businesses, it is easy to use and maintain for a low total cost of ownership. More than 73,000 companies around the world already rely on Microsoft Dynamics NAV.

Global Business, Local Requirements

For organizations with sites located in multiple countries, Microsoft Dynamics NAV can provide a solution that reflects local legal requirements and business practices. With more than 40 localized country versions, as well as multilanguage and multicurrency capabilities, Microsoft Dynamics NAV is a standard solution that is flexible enough to meet varying local needs. And an extensive network of more than 4,000 Microsoft partners worldwide can provide your sites with local expertise to help each location get the most out of their ERP system.

Flexible by Nature

Microsoft Dynamics NAV is an excellent choice for sites that perform specialized functions because of the nature of their industry, their method of business, or their relationship to the parent company. Flexible by nature, Microsoft Dynamics NAV can be easily adapted to address the specific requirements of various types of businesses. Your sites can take advantage of more than 2,000 industry-specific or add-on solutions commercially available from Microsoft partners.

You can also deploy a Microsoft Dynamics NAV solution tailored specifically to your site quickly and with minimal disruption to your daily operations. As a result, you can:

- Save time in daily work through minor adaptations in processes and functionality.
- Reduce IT service costs by taking advantage of industry-specific templates and vertical solutions.
- Track local changes and help ensure faster, easier upgrades with an upgrade tool and methodology.

Top 7 Benefits

With a Microsoft Dynamics NAV solution for multi-site and international organizations, your business can benefit in seven key ways. Microsoft Dynamics NAV can help you:

1. Meet the individual needs of sites, regardless of their size, location, or type of business

- Enable sites to work in a system designed for midsized businesses.
- Use a system that reflects local legal requirements and business practices.
- Adapt to the specific business needs of each site.

2. Improve workflow efficiency for financial consolidation

- Consolidate financial statements for a series of sites from a single database, other Microsoft Dynamics NAV databases, or other programs.
- Transfer from different accounting structures to your own.
- Help ensure that financial statements in different currencies are easily consolidated using the exchange rate functionality.
- Use Extensible Business Reporting Language (XBRL) to export financial reports across software and technologies, including the Internet.

3. Provide better business insight with integrated analytics

- Create online analytical processing (OLAP) cubes based on the data in your system.
- Employees at your sites will not need extensive IT support.
- Quickly generate reports based on relevant parameters.
- Controllers at headquarters can access reports by using Microsoft® Windows® SharePoint® Services, Microsoft Office Excel®, or other familiar tools.

4. Offer an efficient means of exchanging data

- Use XMLports to create XML documents, which can then be exchanged between a parent company that uses one system and sites that use Microsoft Dynamics NAV.
- Use a combination of XMLports with Microsoft Dynamics NAV and Microsoft BizTalk® Server to meet unique needs at your sites.
- For greater or more complex needs, use an electronic data exchange solution based on BizTalk Server and Commerce Gateway in Microsoft Dynamics NAV in combination with the XMLports.

5. Reduce costs by enabling you to share responsibility for services

- Map between the different systems of the parent company and the sites, taking into account any difference in currencies.
- If you work on a closed network (such as a virtual private network, or VPN), use Intercompany Postings in Microsoft Dynamics NAV to help you create all the necessary documents (including sales and purchase documents and

- general ledger entries) for the entire workflow, for more than one company at a time.
- Encourage sites to adopt processes by enabling them to work in the same, familiar Microsoft Dynamics NAV interface.

6. Promote a more efficient supply chain

- Treat interdivisional transactions as normal sales and purchase transactions.
- Eliminate duplicate data entry.
- Avoid the cost of sending, receiving, and printing documents.

7. Respond proactively to business conditions

- Set up alerts in Microsoft Dynamics NAV that will automatically generate e-mail messages to inform you of critical business conditions at your sites or supply chain partners.
- Use templates included with Business Notification in Microsoft Dynamics NAV.
- Set up your own alerts based on the way you like to run your business.

"Our key objective was to standardize technology platforms and business processes across our subsidiaries and regions. Microsoft Dynamics NAV has helped us achieve this objective quickly, efficiently, and cost-effectively."

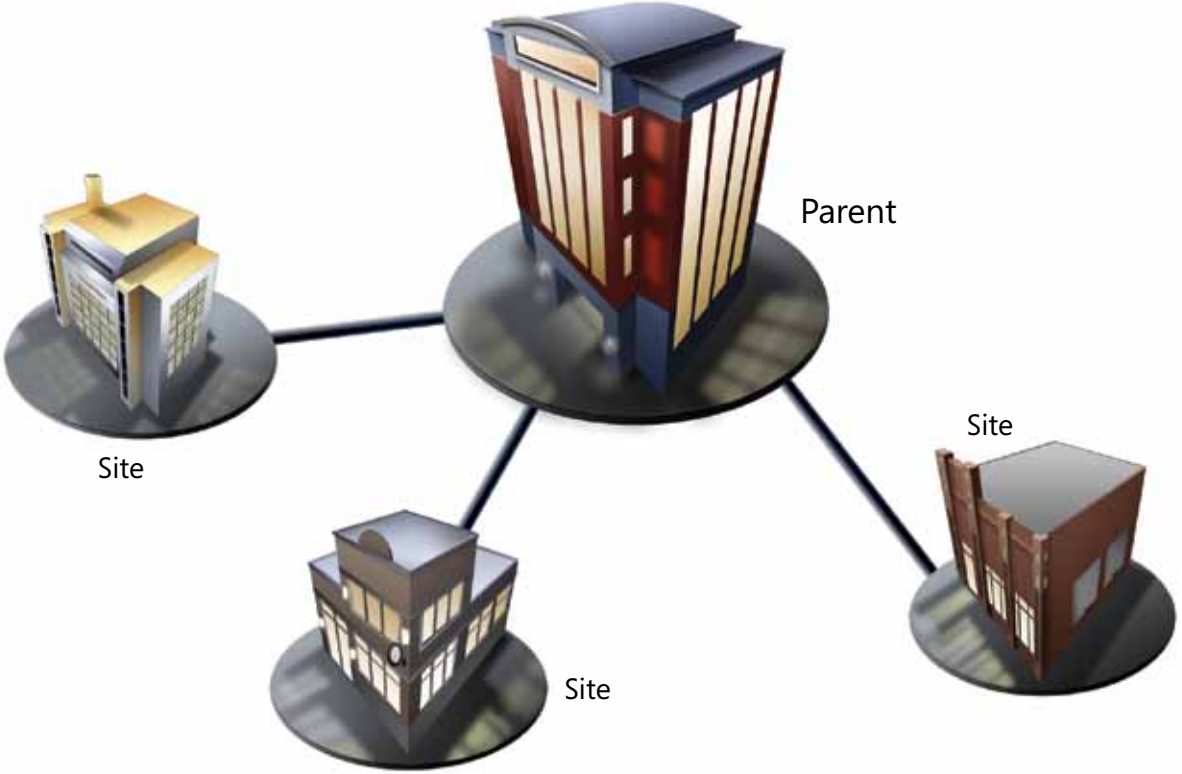
Aashish Kshetry
Systems Development Manager
Asian Paints

"Microsoft Dynamics NAV was cost-efficient and offered a good fit for our subsidiaries, but we also knew the technology would support any future growth."

Thomas Raith
Vice President IT and Processes
Metabo

Gain the freedom to focus on what is most important for your business success.

Integrating the Parent Company and Its Sites
www.microsoft.com/dynamics/en/us/products/nav-multisite-international.aspx



Microsoft Dynamics NAV readily integrates with the parent company's system while meeting the varying needs of different sites, regardless of size, location, or type of business.

Learn how other multi-site and international organization (MIO) customers are using Microsoft Dynamics NAV today to gain a competitive advantage. Visit www.microsoft.com/dynamics/en/us/products/nav-multisite-international.aspx.

About Microsoft Dynamics

Microsoft Dynamics is a line of adaptable, easy-to-use enterprise resource planning (ERP) and customer relationship management (CRM) applications that enable business decision-makers to run their businesses efficiently and drive business success. Delivered through a network of channel partners providing specialized services, these integrated, adaptable ERP solutions work like and with familiar Microsoft software to streamline processes across an entire business.

For more information:

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