YOUR BUSINESS INTELLIGENCE SOLUTION ROADMAP

The right way to make better business decisions.

You can't fix what you can't see. Too often, business-critical information is buried in overwhelming amounts of data spread across an organization. Microsoft Dynamics® NAV business management solutions integrate data into actionable insights so you can detect and correct possible problems and make confident decisions that optimize your business potential.

Microsoft Dynamics™ NAV

Manufacturing

Supply Chain Management

Field Service

Financial Management

Human Resources

Project Management

Business Intelligence

Risk Management

Business intelligence solutions overview

In today's fast-paced, information-driven world, strong business intelligence is essential to help you out-think and out-execute the competition. Business analytics aren't just for big companies anymore. Small and midsize businesses are using analytics to decipher key information that can help their businesses spot trends, so they can act quickly and capitalize on opportunities.

Now you can deliver meaningful insight across your organization with powerful business intelligence capabilities in Microsoft Dynamics NAV. With access to real-time data and a wide range of analytical and reporting tools—including graphical displays, online analytical processing (OLAP) cubes, and Web-based delivery options—your people can make informed, confident decisions that help drive business success.

Build your business intelligence capabilities

With Microsoft Dynamics NAV, even organizations with basic business intelligence needs can benefit from access to real-time, integrated data and built-in access and analysis tools. Your business can extend its intelligence capabilities with more complex views of business data and access to big picture views of company information by adding dedicated business intelligence software built on the powerful, security-enhanced Microsoft® SQL Server® 2008 data management software.

Empower your people to make better business decisions

Give your businesses the power to extract, analyze, transform, and present data in a meaningful way. Make faster and more insightful business decisions with Microsoft Dynamics NAV business intelligence and reporting solutions that empower decision makers at all levels. Insights provided by Microsoft Dynamics NAV play a key role in organizational efficiency and customer-service excellence. Your employees, from warehouse personnel to financial analysts, will find it easier to record, classify, and access information and practice better decision making.

Microsoft Dynamics® NAV

Improve business planning and productivity

Fuel your business productivity with cost-effective budgeting, planning, forecasting, and analysis processes that are presented in a familiar, easy-to-use environment. Microsoft Dynamics NAV helps people share business-critical information with business partners and colleagues, whether they're halfway down the hall or halfway across the globe. You can capture and share information via a Web browser, empowering team members to search, share, and collaborate in real time. And once the information is in hand, decision makers can display and analyze the data according to their unique needs.
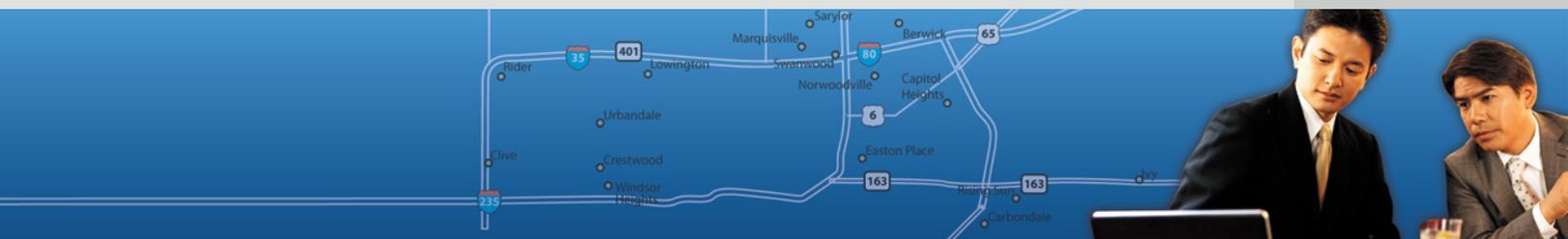
Tighten strategic alignment

Improve your operations by aligning tactical day-to-day activities with overall business strategies, and enable your employees to understand key business drivers, shape solutions, and execute shared plans. Microsoft Dynamics NAV software provides your managers and staff with up-to-date information on business performance and quickly creates strategic business reports. Since your staff will be working with tools that resemble the familiar Microsoft Office 2007 interface, they can get up to speed quickly.

Business Intelligence		
Monitor:	**Analize**	**Plan**
• Accurate and timely information • Increased collaboration • Self-service reports • Improved performance management • Better strategic decisions	• Deeper analytical views • Effective planning • Improved financial reporting	• Enhanced financial reporting • More effective performance management

Impacted roles

• Executive BI users
• Managerial BI users
• Staff BI users

Business process: Monitor

Providing real-time access to a common view of accurate and relevant business information is essential to helping people in your organization efficiently monitor your business. Searching for key data stored on individual employee computers can lead to version control and sorting issues—slowing down productivity and opening up the potential for error. By building an information ecosystem for your employees in a familiar format relevant to their roles, you can empower your employees with the information they need to make timely and accurate decisions for your business.

Microsoft Dynamics NAV makes it easier and more cost-effective to gather relevant data from various sources and systems, so that you can monitor the growth of your business and improve day-to-day operations. By tying operational performance data to key performance indicators (KPIs), Microsoft Dynamics NAV can help you to better align tactical activities and decisions with strategic objectives in your organization. This helps you to keep a close watch on operational aspects of your business, such as inventory levels, sales reports, margins, vendor prices, and project data. It also helps you to effectively monitor performance in a multicurrency and multinational environment, so you can address complex corporate or ownership structures.

Key benefits:

- **More accurate and timely information.** Analyze information from multiple agents and formats so you can make decisions based on accurate and timely information.
- **Better strategic decisions.** Provide personalized views of KPIs to individuals so they can better monitor business information to make more strategic decisions.
- **Self-service reports.** Create self-service reports, and share relevant information with colleagues without the help of IT support.
- **Improved performance management.** More effectively plan and manage your business with advanced analytics, reporting, and planning functionality.
- **Increased collaboration.** Deliver advanced search, collaboration, and business intelligence capabilities so everyone in your organization can get the information they need, when they need it.

Microsoft Dynamics® NAV

Recommended Microsoft Dynamics NAV granules:

- Basic Dimensions
- Advanced Dimensions
- Analysis Reports
- Business Analytics Advanced
- Microsoft FRx® Professional
- Office PerformancePoint Server 2007

Roles that are empowered:

- Executive business intelligence users
- Managerial business intelligence users
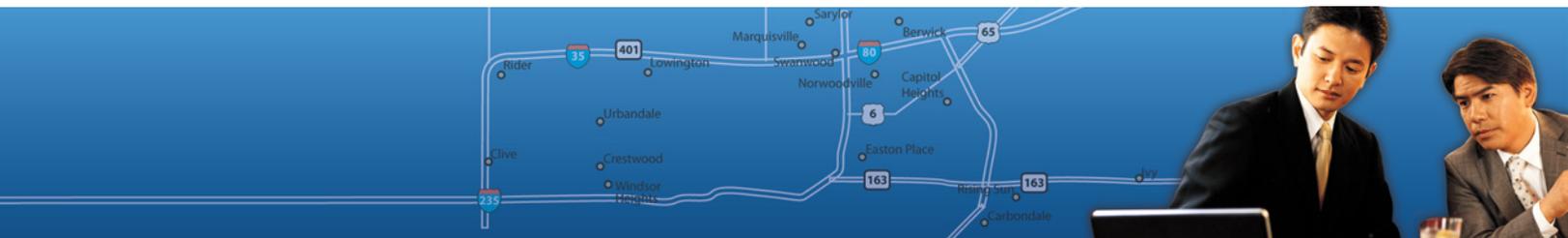- Staff business intelligence users

Business process: Analyze

Improving your operational efficiency can improve your bottom line. Enabling people to more effectively analyze key business data related to their particular area of expertise can help them run your business with greater agility by tracking trends so they can be proactive in their responses.

The sophisticated analysis capabilities of Microsoft Dynamics NAV can help your staff perform ad hoc analysis without IT support, freeing up your IT staff to handle more pressing matters. Quick insight into predefined data views specific to their jobs allows your people to drill down into relevant information they need to make more confident day-to-day decisions or assess high-risk business situations that demand complex analysis.

Key benefits:

- **Deeper analytical views.** Enable people to analyze information from multiple angles and formats so they can make more accurate decisions.
- **Improved financial reporting.** Easily create comprehensive, customizable reports that are easy to use and distribute.
- **More effective planning.** Utilize business scorecarding, analytics, reporting, and planning capabilities to effectively plan and manage your business.

Business process: Plan

Effective planning starts with good information. A budgeting process built around disparate spreadsheets and scattered information can lead to inconsistency issues—making planning and roll-ups difficult and time consuming. Consolidating and accelerating your financial management process can make it easier to pull together all the documents you need to deliver customized, comprehensive financial information to recipients across your organization quickly, so you can plan your future with confidence.

Microsoft Dynamics NAV puts you in complete control of every aspect of your financial reporting process. By spanning up-to-date financial information across multiple departments, you can achieve marked improvements in efficiency and effectiveness, provide timely and accurate information, and accelerate decision making. Microsoft Dynamics NAV helps you integrate your budgeting and planning processes more naturally into your daily business rather than being a one-time annual event, enabling you to plan for and respond to new opportunities as they arise.

Key benefits:

- **Enhanced financial reporting.** Create comprehensive, highly customizable reports that make financial management and budget planning easier and more accurate.
- **More effective performance management.** Increase the visibility into your business operations with advanced analytics functionality that gives you solid information so you can plan for the future with confidence.

Microsoft Dynamics® NAV

Analysis Reports: Provide company decision makers, especially those with overall responsibility for sales, purchases, and product portfolio management, with an efficient and flexible tool to extract meaningful information out of the system for day-to-day decision making.

Accounts Schedules: Arrange reports based on the figures in the chart of accounts and budgets, but with a different arrangement of financial figures, texts, or details than in the chart of accounts.

Business Analytics Base Functionality: Access real-time data and a wide range of analytical and reporting tools—including graphical displays, OLAP cubes, and Web-based delivery options. View and analyze this data in Office Excel® spreadsheet software.

Employee Portal: Integrate with the Office SharePoint® portal server. This gives easy access to live Microsoft Dynamics NAV data for employees via a known Microsoft Web platform. This allows for simpler tasks (such as view, create, update, and delete data) to be placed in an easy-to-use and well-known environment.

Business Analytics Advanced: Advanced windows viewer for more complex reporting and analysis needs, while remaining simple and easy to use. Users can obtain a 360-degree view of business performance and quickly set up and review graphical displays and reports.

Microsoft Office PerformancePoint Server 2007: More effectively plan and manage your business using a complete performance management (PM) application, including business scorecarding, analytics, reporting, and planning functionality.

Basic Dimensions: Add two additional dimensions to the general ledger and to any of the other ledgers in Microsoft Dynamics NAV. You can give the two dimensions the names most appropriate for your business.
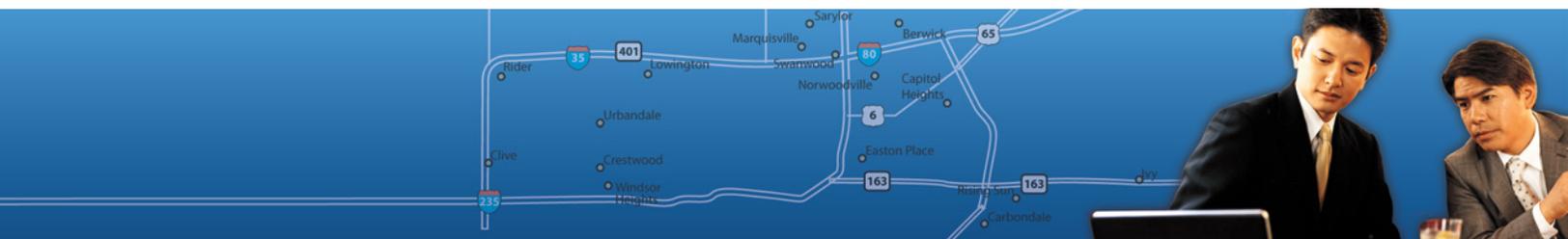
Advanced Dimensions: Add an unlimited number of dimensions to use in transactions in all ledgers. You can name all the dimensions as is most appropriate for your business.

Microsoft FRx Professional: Provides you with a comprehensive view into the financial health of your business, allowing you to supply accurate and timely financial reports in a cost-effective way.

Budgets: Work with budgets in general ledger accounts.

Item Budgets: Allows you to make sales and purchase budgets on the customer or vendor and item levels, both in amounts and quantities.

Microsoft FRx Forecaster: Meet business objectives and gain competitive advantage with budgeting and planning capabilities that allow you to plan more effectively and respond quickly to changing business needs.

Business Essentials
Includes *all* of the following components:

Accounts Schedules
Advanced Dimensions
Allocations
Alternative Order Addresses
Alternative Ship-To's
Alternative Vendors
Analysis Reports
Application Server
Bank Account Management
Bank Reconciliation
Basic Dimensions
Basic Fixed Assets
Basic General Ledger
Basic Human Resources
Basic Inventory
Basic Payables
Basic Receivables
Basic Resources
Basic XBRL
Bills of Materials
Bin
Budgets
C/FRONT
C/OCX
C/ODBC
Change Log
Check Writing
Codeunits
Consolidation
Contact Management
Drop Shipments
Extended Text
Fixed Assets—Allocations
Fixed Assets—Reclassification
Form/Page Designer
Microsoft FRx® Desktop users
Intrastat®

Item Budgets
Item Charges
Item Cross References
Item Substitution
Item Tracking
Job Queue
Location Transfers
Microsoft SQL Server Desktop Engine
Microsoft SQL Server Option
Multiple Currencies
Multiple Document Languages
Multiple Locations
Nonstock Items
Outlook Client Integration
Per Database License
Permissions
Purchase Invoicing
Purchase Invoice Discounts
Purchase Line Discounting
Purchase Line Pricing
Purchase Order Management
Purchase Return Order Management
Reason Codes
Report and Dataport Designer
Requisition Management
Sales Invoice Discounts
Sales Invoicing
Sales Line Discounting
Sales Line Pricing
Sales Order Management
Sales Return Order Management
Sales Tax
Salespeople/Purchasers
Shipping Agents
Stockkeeping Units
Subsidiary
Task Management
User IDs & Passwords
Unlimited Companies
Windows® NT

Advanced Management
The Advanced Management Edition includes *all* of the Business Essentials Components plus the following components:

Basic Capacity Planning
Budgets/Estimates
Calendars
Campaign Management
Campaign Pricing
Capacity Management
Client Monitor
Contact Classification
Contact Search
Cycle Counting
Inter-company Postings
Interaction/Document Management
Jobs
Mail Logging for Microsoft Exchange
Multiple Costs
Opportunity Management
Order Promising
Production Bill of Materials
Production Orders
Production Schedule
Reclassification
Standard Cost Worksheet
XML Port Designer

Advanced Management Enterprise
Advanced Management Enterprise components are compatible with the Advanced Management Edition. These a la carte components must be purchased individually.

Agile Manufacturing
Application Builder
Automated Data Capture System
Basic Supply Planning
Bin Set-Up
BRL Service Management Package
Business Analytics Base Functionality
Business Analytics Advanced
Business Notification
Business Notification Worksheet
Demand Forecasting
Demand Planner Collaborative

Demand Planner Power Base
Developer's Toolkit—Compare & Merge
Developer's Toolkit—Source Analyzer
Electronic Payments (ACH)
Employee Portal
Finite Loading
Insurance
Job Scheduling
Machine Centers
Maintenance
Pick
Planning and Dispatching

Put Away
Responsibility Centers
Service Contract Management
Service Item Management
Service Order Management
Service Price Management
Solution Developer
Version Management
Warehouse Receipt
Warehouse Shipment

A la carte
A la carte components are compatible with the Business Essentials or Advanced Management Editions. These additional components must be purchased individually.

Commerce Gateway
Codeunits
Dataports
DCO
Dynamics NAV Server
Electronic Payments (ACH)
Employee Portal
External Connector

Jobs
Kitting
FRx Currency Translator
FRx Drilldown Viewer™
FRx Report Launcher
FRx Report Manager
FRx Report Server
FRx WebPort

Mobile CAL
Multiple Languages
Pages/Forms
Reports
Table Designer
Tables
XML Ports

Disclaimers:
• Refer to the price lists for the official list of components by edition.
• Availability of components may vary by country.
• Illustrations represent packaging in a user model.

Microsoft Dynamics® NAV